

# Chairman's Club - 70K

Mexico – September 2007

**Congratulations on reaching the 70K Level!**



**Enrique Varela & Graciela Mier, Zacatecas, Mexico**

**70K Chairman's Club**



Congratulations to Enrique Varela and Graciela Mier of Zacatecas, Mexico. Not only have they achieved one of the highest levels in the Marketing Plan, but they continue to break qualification records, being the first Distributors to reach our new 70K level since it was introduced.

As professors, both Enrique Varela and Graciela Mier have dedicated their lives to helping others. For Enrique, in the past this has meant serving as manager and professor at Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM), and for Graciela, teaching at a university. But today, for them, helping others means sharing with people everywhere the opportunities for better health and financial independence that Herbalife offers. Thanks to their vision, Enrique and Graciela found a way to approach a greater number of people in less time and at a lower cost by establishing Herbalife Nutrition Clubs™. Their main objective through the clubs was to gain permanent and satisfied customers, while spreading the news of good nutrition at the same time.

**“This was the business we were looking for.”**

Even today, 18 years after getting their Herbalife business off the ground, both Enrique and Graciela maintain the same passion and enthusiasm they had from the start. “As soon as this opportunity was presented to me,” recalls Enrique, “I knew it was for me. Since we started this business, Graciela and I have never looked back!”

**“The most important part of this business is providing excellent service.”**

With support for their organization always a priority, Enrique and Graciela enjoyed increasing success with their own business. “We always made a true effort to help our downline achieve their aspirations,” recalls Graciela. “And, in return, they helped us succeed as well.”



**“Herbalife has given us a wonderful life!”**

One of the best things about their Herbalife business, according to Enrique, is how close it keeps the couple. “Running this business unites us,” he explains, “allowing us to work and travel together.” As they continue making dreams come true for their downline and customers, now the dream of Enrique and Graciela is not just an individual dream; it has expanded to helping others, who share this same mission, make their own dreams come true.

**“We believe that in this business, the opportunities for success never end!”**



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